

To all bidders,

21st May, 2025

# KCAU/EOI- 003/ 2025: REQUEST FOR EXPRESSION OF INTEREST FOR, UPGRADE FROM MICROSOFT DYNAMICS NAV 2017 TO THE LATEST STABLE VERSION OF MICROSOFT DYNAMICS 365 BUSINESS CENTRAL AND HANDOVER TO KCA UNIVERSITY

KCA University wishes to inform all the invited bidders of the following clarification.

S/No	REFERENCE TO THE BIDDING DOCUMENTS AND THE TENDER ADVERT	CLARIFICATION /AMENDMENT
1.	Since the tender is titled 'Request for Expression of Interest,' will there be a subsequent procurement process, or will the contract be awarded based solely on this EOI?	The tender will be awarded Solely on this EOI. There shall be no subsequent procurement process
2.	The University currently uses Microsoft Dynamics Nav 2017 which it intends to replace with either the latest stable version of Microsoft-based ERP system such as Business Central 365 or any other robust, fully integrated ERP system designed, customized and optimized for University operations.  Kindly clarify whether the tender is open to other ERP systems as well, given that the title specifies an upgrade from Microsoft Dynamics NAV 2017 to the latest stable version of Microsoft Dynamics 365 Business Central?	The tender is specific to upgrading of Microsoft Dynamics Nav 2017 to Microsoft Dynamics 365 Business Central
3.	Please confirm if your BREP is up to date with Microsoft?	It's Up to date.
4.	Please note that Microsoft Dynamics 365 Business Central is a license-based solution, and as such, Microsoft does not support an unlimited user model. However, to accommodate your requirement for broader access, we can provide a custom portal solution that allows unlimited users to interact with specific data and functionality, as needed.  Kindly confirm if this approach is acceptable to you.	The approach is acceptable.

#### 5. a) Dynamics NAV 2017 Modules in use

Modules
Financial Management
Cash & Bank Management
Fixed Asset
Purchase & Payables
Sales & Receivables
Customer Relationship Management
Service management
Manufacturing
Assembly

# b) Are the below solutions being part of Dynamics NAV 2017?

Modules
Student Management
Academic Management
Examination Management
Timetable Management
Alumni Management
Human Resource Management
Procurement & Store Management
Transport/Fleet Management
Hospital/Clinic Management
Operations Management
Customer Relationship & Marketing Management
Venue Booking Management
Certificate Issuance Tracking
Reporting & Analytics
Management of Students activities on campus

#### c) Others

Query
Database Size

#### a). Dynamics NAV 2017 Modules in use

Modules	Response
Financial Management	Yes
Cash & Bank Management	Yes
Fixed Asset	Yes
Purchase & Payables	Yes
Sales & Receivables	Yes
Customer Relationship Management	No
Service management	No
Manufacturing	No
Assembly	No

## b). Are the below solutions being part of Dynamics NAV 2017?

Modules	Response
Student Management	Yes
Academic Management	Yes
Examination Management	Yes
Timetable Management	Yes
Alumni Management	Yes
Human Resource Management	Yes
Procurement & Store Management	Yes
Transport/Fleet Management	Yes
Hospital/Clinic Management	No
Operations Management	Yes
Customer Relationship & Marketing Management	No
Venue Booking Management	Yes
Certificate Issuance Tracking	No
Reporting & Analytics	Yes
Management of Students activities on campus	No

### c). Others

Query	Response
Database Size	120GB

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	Count of existing companies	Count of existing companies	1		
	List of Geographical locations	List of Geographical locations	Ruaraka campus		
	NAV License BREP is active	NAV License BREP is active	Yes		
	Count of users in NAV license	Count of users in NAV license	60		
	Expected Period for completion of Upgrade / Implementation	Expected Period for completion of Upgrade / Implementation	6months		
6.	What method is used for the below integrations with Dynamics				
	NAV 2017? (File based, API, SQL etc.)	Query	Response		
	Query	Learning Management System (Moodle)	API		
	Learning Management System (Moodle)	Library System (KOHA)	Not available		
	Library System (KOHA)	Card-Based and Biometric Security Systems	API		
	Card-Based and Biometric Security Systems	Payment & Receipt Gateways (Bank Integra	ation & API		
	Payment & Receipt Gateways (Bank Integration & M-Pesa)	M-Pesa)	181/601		
	Students Portal	Students Portal	API/SQL		
	Staff Portal	Staff Portal	API/SQL		
	Vendors Online Portal	Vendors Online Portal	Not available		
7.	Does the ICT team have technical development capabilities to do development in Dynamics NAV 2017 or D365 Business Central	Yes			
8.	Annexure I and Table Format: The document references Annexure I on Technical Requirements, which outlines the complete set of specifications. However, we were unable to locate the mentioned annexure or a predefined table format containing the procuring entity's requirements that would allow us to provide a line-by-line commentary on our proposed system's compliance. Kindly advise on where we can access Annexure I or share the required table format to facilitate our response.	format and provide a line by line commentary on proposed system compliance.  The annexure 1 is attached to the bidding requirements.			
9.	<b>Financial Proposal:</b> Could you clarify whether a financial proposal is required as part of the submission? If so, please provide any necessary details regarding the expected format or whether we should use our own.	• The price schedule format is provided on page 21 of the bidding			

		The grand Total Cost to be reflected in the Form of Tender – Inclusive of all taxes.	
10.	Manufacturer's Authorization Format: The requirement specification that the Manufacturer's Authorization must be on officienterhead and addressed to the procuring entity, including specific tender number. However, Microsoft provides standardized format for Manufacturer's Authorization For (MAF) that includes only the recipient's name, address, a location—without specifying a tender number. Kindly confument we should submit the MAF in Microsoft's stand format or if an alternative approach is required.	The Manufacturer's Authorization shall be in the required format.  The Manufacturer's Authorization shall be in the required format.  The Manufacturer's Authorization shall be in the required format.	
11	Detailed Tasks Assigned on Consultant's Team of Experts:  Reference to Prior Work/Assignments the Best Illustrates Capability to Handle the Assigned Tasks  {List all deliverables/tasks as in TECH- 5 in which the Expert will be involved)		
12	Send Deliverable details in form of table with expected date of submission to avoid any confusion	f The Deliverable details is as per the Annexure provided. Bidders are advised to respond in a tabular format. The date of submission is as revised below 30th May, 2025	
13	CLOSING DATE: FRIDAY, 23 <sup>RD</sup> MAY 2025 AT 11.00 A.M. (LOCAL TIME	REVISED CLOSING DATE: FRIDAY, 30 <sup>TH</sup> MAY 2025 AT 11.00 A.M. (LOCAL TIME.	

The clarification / addendum form part of the bidding document and is binding to the bidders. All other terms and conditions of the tender remain the same. Bidders are advised to align their tender security to the new tender closing date of 30th May, 2025.

You are therefore required to immediately acknowledge the receipt of this addendum.